

# Glen's Numbers - August 31, 2009

San Francisco East Bay - Tracking 38 Cities

Area Description	<u>Active</u>			<u>Pending</u>			<u>Pending/Active Ratio</u>							<u>Months Supply</u>		
	Per City	Short REO%	Short Pav%	Per City	Short REO%	Short Pav%	NOW 8/31/2009	July 7/31/2009	June 6/30/2009	May 5/31/2009	April 4/30/2009	March 3/31/2009	Last Yr 5/1/2008	"Bottom" 10/2/2007	NOW 8/31/2009	Last Yr 8/31/2008
Alameda	112	11%	10%	103	10%	26%	0.92	0.72	0.67	0.63	0.57	0.41	0.42	0.29	3.6	4.8
Alamo	122	3%	8%	26	0%	42%	0.21	0.38	0.24	0.19	0.12	0.11	0.15	0.10	12.6	14.8
Albany	27	4%	0%	14	21%	21%	0.52	0.39	0.54	0.59	0.38	0.19	0.52	0.32	3.4	3.7
Antioch	194	26%	49%	645	32%	55%	3.32	2.96	2.53	2.51	1.90	1.11	0.55	0.06	0.8	9.1
Berkeley	77	6%	12%	82	12%	18%	1.06	0.84	0.93	0.84	1.02	0.52	0.78	0.43	2.0	2.6
Blackhawk	58	0%	5%	27	7%	48%	0.47	0.21	0.22	0.12	0.11	0.10	0.14	0.10	10.5	13.2
Brentwood	169	17%	41%	375	23%	64%	2.22	2.19	1.86	1.57	1.54	0.89	0.64	0.07	1.7	5.9
Castro Valley	103	8%	17%	120	16%	45%	1.17	1.25	1.16	1.02	0.79	0.45	0.35	0.20	2.8	6.9
Clayton	43	5%	21%	33	6%	55%	0.77	0.84	0.74	0.91	0.75	0.45	0.42	0.17	4.4	5.2
Concord	211	22%	39%	404	26%	58%	1.91	2.06	1.80	1.63	1.27	0.95	0.54	0.11	1.5	7.0
Crockett	10	30%	0%	10	50%	50%	1.00	1.22	0.38	0.67	0.85	0.19	0.32	0.10	4.4	10.2
Danville	194	4%	12%	122	7%	39%	0.63	0.64	0.56	0.51	0.39	0.24	0.26	0.19	5.2	6.8
Diablo	20	0%	0%	1	0%	0%	0.05	0.05	0.06	0.13	-	-	-	-	48.0	20.0
Dublin	80	10%	24%	160	18%	59%	2.00	1.57	1.75	1.92	1.23	0.65	0.49	0.15	1.9	5.6
El Cerrito	40	8%	18%	30	17%	23%	0.75	0.91	1.29	0.94	1.20	0.44	0.38	0.29	2.9	3.4
El Sobrante	31	16%	32%	37	30%	38%	1.19	0.88	1.61	1.35	1.22	0.73	0.35	0.10	2.4	10.9
Emeryville	39	3%	23%	32	19%	44%	0.82	0.80	0.54	0.45	0.32	0.23	0.27	0.13	5.5	9.8
Fremont	308	7%	20%	453	13%	46%	1.47	1.15	1.21	1.04	0.75	0.38	0.35	0.20	2.4	5.7
Hayward	286	22%	47%	600	26%	59%	2.10	1.92	1.86	1.76	1.44	0.74	0.36	0.08	1.7	12.9
Hercules	48	23%	60%	130	35%	60%	2.71	3.12	1.98	2.13	1.31	0.93	0.48	0.11	1.5	8.1
Kensington	9	0%	0%	11	18%	9%	1.22	0.62	0.73	0.90	0.89	0.83	1.10	0.67	2.8	1.6
Lafayette	86	5%	2%	42	12%	26%	0.49	0.40	0.34	0.29	0.22	0.14	0.32	0.24	5.8	5.7
Livermore	181	12%	32%	266	13%	56%	1.47	1.28	1.25	1.06	0.85	0.65	0.42	0.12	2.3	7.3
Martinez	138	20%	25%	111	32%	38%	0.80	0.88	0.98	0.92	0.77	0.51	0.33	0.10	3.6	7.7
Moraga	59	5%	8%	22	0%	27%	0.37	0.32	0.48	0.39	0.35	0.15	0.34	0.42	6.5	3.0
Oakland	734	20%	27%	920	28%	43%	1.25	1.34	1.11	1.02	0.90	0.71	0.29	0.15	2.4	10.3
Orinda	76	5%	5%	26	12%	23%	0.34	0.32	0.41	0.28	0.36	0.19	0.22	0.25	6.0	6.2
Piedmont	24	0%	0%	15	0%	13%	0.63	0.52	0.48	0.46	0.11	0.19	0.82	0.47	3.9	1.3
Pinole	24	17%	33%	52	27%	52%	2.17	2.00	2.07	1.67	2.27	0.66	0.32	0.08	1.3	7.8
Pittsburg	124	24%	60%	380	32%	55%	3.06	2.59	2.17	2.05	1.87	0.93	0.45	0.05	1.0	13.8
Pleasant Hill	59	10%	24%	86	13%	49%	1.46	1.43	1.43	0.88	0.81	0.52	0.44	0.13	2.4	4.8
Pleasanton	180	3%	10%	187	6%	41%	1.04	0.84	0.72	0.69	0.47	0.26	0.29	0.19	3.7	7.0
Richmond	253	26%	42%	463	35%	47%	1.83	1.88	1.59	1.39	1.07	0.77	0.32	0.10	1.6	14.1
San Leandro	127	24%	35%	245	24%	56%	1.93	2.11	1.63	1.48	1.43	0.94	0.46	0.11	1.6	7.0
San Lorenzo	23	26%	43%	89	17%	61%	3.87	5.67	2.87	3.23	2.09	1.19	0.43	0.11	0.8	7.4
San Pablo	60	40%	43%	173	43%	42%	2.88	2.04	2.34	1.74	1.46	1.02	0.41	0.09	1.1	13.9
San Ramon	147	10%	28%	265	10%	57%	1.80	1.55	1.42	1.13	0.90	0.44	0.36	0.15	2.0	5.6
Walnut Creek	251	7%	17%	177	15%	41%	0.71	0.55	0.66	0.58	0.56	0.37	0.38	0.15	4.5	6.0
<b>Totals</b>	<b>4,727</b>	<b>15%</b>	<b>27%</b>	<b>6,934</b>	<b>23%</b>	<b>50%</b>	<b>1.47</b>	<b>1.38</b>	<b>1.27</b>	<b>1.15</b>	<b>0.98</b>	<b>0.64</b>	<b>0.39</b>	<b>0.13</b>	<b>2.2</b>	<b>8.0</b>

\*Data from EBRD MLS as of August 31, 2009

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San Francisco East Bay - Tracking 38 Cities

Area Description	<b>*SALES</b>	Last 4 Months			Last 4 Months		*(SFR - Detached Homes)	
	Annual Sales	Sales Since 4/1/2009 Months	REO%	Short%	Average Sales Price	Median Sales Price	Sales Price % of List Price	Average DOM
Alameda	376	91	9%	7%	\$ 632,963	\$ 620,000	98.70%	38
Alamo	116	45	9%	7%	\$ 1,242,865	\$ 1,129,000	94.30%	86
Albany	95	27	4%	0%	\$ 612,944	\$ 605,000	99.80%	59
Antioch	2797	714	71%	14%	\$ 199,903	\$ 195,000	101.70%	42
Berkeley	456	153	10%	3%	\$ 756,024	\$ 702,000	100.90%	31
Blackhawk	66	27	11%	0%	\$ 1,257,585	\$ 1,079,900	73.70%	91
Brentwood	1169	390	57%	24%	\$ 309,782	\$ 298,000	101.10%	39
Castro Valley	445	156	30%	15%	\$ 488,632	\$ 460,000	98.70%	54
Clayton	118	45	11%	18%	\$ 579,122	\$ 575,000	97.10%	52
Concord	1638	382	48%	16%	\$ 322,557	\$ 291,250	99.50%	34
Crockett	27	12	33%	0%	\$ 313,925	\$ 324,050	95.60%	112
Danville	445	164	10%	10%	\$ 925,290	\$ 840,000	94.90%	66
Diablo	5	2	0%	0%	\$ 1,150,000	\$ 1,150,000	88.40%	87
Dublin	502	132	20%	19%	\$ 620,897	\$ 600,475	97.60%	36
El Cerrito	165	66	11%	3%	\$ 559,367	\$ 553,250	100.10%	33
El Sobrante	153	42	71%	12%	\$ 292,977	\$ 247,500	100.60%	57
Emeryville	85	1	0%	0%	\$ 269,000	\$ 240,000	89.20%	37
Fremont	1554	467	25%	10%	\$ 612,648	\$ 548,888	97.50%	44
Hayward	2056	553	58%	23%	\$ 291,558	\$ 255,000	101.60%	46
Hercules	388	88	76%	20%	\$ 368,121	\$ 355,000	100.60%	40
Kensington	39	18	6%	6%	\$ 775,972	\$ 786,250	101.70%	36
Lafayette	177	77	12%	8%	\$ 1,015,044	\$ 910,000	94.80%	61
Livermore	960	293	31%	16%	\$ 493,132	\$ 430,000	98.50%	49
Martinez	455	133	43%	10%	\$ 333,910	\$ 352,000	98.00%	57
Moraga	109	32	3%	0%	\$ 1,007,856	\$ 940,000	96.10%	44
Oakland	3632	1140	58%	6%	\$ 315,394	\$ 160,000	100.00%	44
Orinda	153	73	5%	5%	\$ 1,086,945	\$ 927,500	94.60%	86
Piedmont	73	30	0%	3%	\$ 1,324,586	\$ 1,141,250	96.10%	36
Pinole	217	63	65%	11%	\$ 285,414	\$ 279,000	100.60%	52
Pittsburg	1545	440	80%	9%	\$ 180,868	\$ 161,250	101.50%	42
Pleasant Hill	301	93	30%	12%	\$ 463,186	\$ 464,000	99.20%	52
Pleasanton	587	225	8%	9%	\$ 822,534	\$ 692,000	95.80%	50
Richmond	1928	580	74%	8%	\$ 168,876	\$ 130,000	101.90%	44
San Leandro	959	279	39%	17%	\$ 347,852	\$ 330,000	100.90%	39
San Lorenzo	357	96	49%	22%	\$ 310,193	\$ 317,000	104.30%	41
San Pablo	682	179	84%	7%	\$ 157,104	\$ 139,900	103.40%	41
San Ramon	874	276	15%	15%	\$ 744,960	\$ 696,750	97.00%	54
Walnut Creek	668	153	8%	7%	\$ 732,315	\$ 700,000	96.20%	48
<b>Totals</b>	<b>26,372</b>	<b>7,737</b>	<b>47%</b>	<b>12%</b>				

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