

# Glen's Numbers - September 30, 2009

San Francisco East Bay - Tracking 38 Cities

Area Description	Active			Pending			Pending/Active Ratio								Months Supply	
	Per City	REO%	Short Pay%	Per City	REO%	Short Pay%	NOW 9/30/2009	August 8/31/2009	July 7/31/2009	June 6/30/2009	May 5/31/2009	April 4/30/2009	March 3/31/2009	"Bottom" 10/2/2007	NOW 9/30/2009	Last Yr. 8/31/2008
Alameda	98	9%	9%	113	12%	27%	1.15	0.92	0.72	0.67	0.63	0.57	0.41	0.29	2.9	4.8
Alamo	116	4%	4%	39	8%	33%	0.34	0.21	0.38	0.24	0.19	0.12	0.11	0.10	12.7	14.8
Albany	37	5%	5%	14	14%	21%	0.38	0.52	0.39	0.54	0.59	0.38	0.19	0.32	4.4	3.7
Antioch	217	23%	50%	640	28%	57%	2.95	3.32	2.96	2.53	2.51	1.90	1.11	0.06	1.0	9.1
Berkeley	93	11%	12%	68	10%	21%	0.73	1.06	0.84	0.93	0.84	1.02	0.52	0.43	2.4	2.6
Blackhawk	64	3%	5%	26	8%	46%	0.41	0.47	0.21	0.22	0.12	0.11	0.10	0.10	11.6	13.2
Brentwood	161	16%	42%	391	23%	64%	2.43	2.22	2.19	1.86	1.57	1.54	0.89	0.07	1.7	5.9
Castro Valley	111	7%	22%	128	15%	45%	1.15	1.17	1.25	1.16	1.02	0.79	0.45	0.20	3.0	6.9
Clayton	39	5%	21%	41	5%	59%	1.05	0.77	0.84	0.74	0.91	0.75	0.45	0.17	4.0	5.2
Concord	190	20%	39%	432	23%	60%	2.27	1.91	2.06	1.80	1.63	1.27	0.95	0.11	1.4	7.0
Crockett	8	38%	25%	12	33%	42%	1.50	1.00	1.22	0.38	0.67	0.85	0.19	0.10	3.3	10.2
Danville	196	4%	14%	109	7%	45%	0.56	0.63	0.64	0.56	0.51	0.39	0.24	0.19	5.1	6.8
Diablo	19	0%	0%	1	0%	0%	0.05	0.05	0.05	0.06	0.13	-	-	-	38.0	20.0
Dublin	73	7%	25%	154	13%	60%	2.11	2.00	1.57	1.75	1.92	1.23	0.65	0.15	1.7	5.6
El Cerrito	37	14%	8%	30	7%	23%	0.81	0.75	0.91	1.29	0.94	1.20	0.44	0.29	2.7	3.4
El Sobrante	28	14%	36%	39	28%	41%	1.39	1.19	0.88	1.61	1.35	1.22	0.73	0.10	2.2	10.9
Emeryville	50	6%	18%	32	13%	41%	0.64	0.82	0.60	0.54	0.45	0.32	0.23	0.13	7.2	9.8
Fremont	296	9%	22%	451	11%	50%	1.52	1.47	1.15	1.21	1.04	0.75	0.38	0.20	2.2	5.7
Hayward	257	20%	42%	587	24%	64%	2.28	2.10	1.92	1.86	1.76	1.44	0.74	0.08	1.5	12.9
Hercules	44	14%	59%	139	30%	63%	3.16	2.71	3.12	1.98	2.13	1.31	0.93	0.11	1.4	8.1
Kensington	5	0%	20%	7	0%	0%	1.40	1.22	0.62	0.73	0.90	0.89	0.83	0.67	1.4	1.6
Lafayette	90	3%	7%	45	4%	18%	0.50	0.49	0.40	0.34	0.29	0.22	0.14	0.24	5.8	5.7
Livermore	186	13%	29%	269	11%	59%	1.45	1.47	1.28	1.25	1.06	0.85	0.65	0.12	2.3	7.3
Martinez	130	15%	22%	123	24%	43%	0.95	0.80	0.88	0.98	0.92	0.77	0.51	0.10	3.4	7.7
Moraga	55	2%	7%	26	15%	31%	0.47	0.37	0.32	0.48	0.39	0.35	0.15	0.42	6.3	3.0
Oakland	715	19%	25%	939	27%	43%	1.31	1.25	1.34	1.11	1.02	0.90	0.71	0.15	2.3	10.3
Orinda	79	6%	5%	28	4%	18%	0.35	0.34	0.32	0.41	0.28	0.36	0.19	0.25	6.1	6.2
Piedmont	23	4%	0%	16	0%	13%	0.70	0.63	0.52	0.48	0.46	0.11	0.19	0.47	3.7	1.3
Pinole	26	27%	27%	51	22%	53%	1.96	2.17	2.00	2.07	1.67	2.27	0.66	0.08	1.5	7.8
Pittsburg	121	29%	42%	359	30%	58%	2.97	3.06	2.59	2.17	2.05	1.87	0.93	0.05	1.0	13.8
Pleasant Hill	65	9%	32%	85	12%	48%	1.31	1.46	1.43	1.43	0.88	0.81	0.52	0.13	2.6	4.8
Pleasanton	172	1%	8%	156	4%	49%	0.91	1.04	0.84	0.72	0.69	0.47	0.26	0.19	3.2	7.0
Richmond	224	24%	37%	450	32%	50%	2.01	1.83	1.88	1.59	1.39	1.07	0.77	0.10	1.4	14.1
San Leandro	124	23%	33%	252	23%	58%	2.03	1.93	2.11	1.63	1.48	1.43	0.94	0.11	1.6	7.0
San Lorenzo	23	26%	48%	92	15%	66%	4.00	3.87	5.67	2.87	3.23	2.09	1.19	0.11	0.8	7.4
San Pablo	66	39%	38%	160	44%	43%	2.42	2.88	2.04	2.34	1.74	1.46	1.02	0.09	1.2	13.9
San Ramon	140	13%	23%	271	9%	63%	1.94	1.80	1.55	1.42	1.13	0.90	0.44	0.15	1.9	5.6
<u>Wainut Creek</u>	<u>240</u>	<u>9%</u>	<u>18%</u>	<u>172</u>	<u>13%</u>	<u>42%</u>	<u>0.72</u>	<u>0.71</u>	<u>0.55</u>	<u>0.66</u>	<u>0.58</u>	<u>0.56</u>	<u>0.37</u>	<u>0.15</u>	<u>4.2</u>	<u>6.0</u>
<b>Totals</b>	<b>4,618</b>	<b>14%</b>	<b>26%</b>	<b>6,947</b>	<b>21%</b>	<b>52%</b>	<b>1.50</b>	<b>1.47</b>	<b>1.38</b>	<b>1.27</b>	<b>1.15</b>	<b>0.98</b>	<b>0.64</b>	<b>0.13</b>	<b>2.1</b>	<b>8.0</b>

\*Data from EBRD MLS as of September 30, 2009

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# Glen's Numbers - September 30, 2009

San Francisco East Bay - Tracking 38 Cities

Area Description	<u>SALES</u>	Last 4 Months			Last 4 Months		Sales Price % of List Price	Average DOM
	Annual Sales	Sales Since 6/1/2009 Months	REO%	Short%	Average Sales Price	Median Sales Price		
Alameda	400	172	10%	7%	\$ 573,091	\$ 570,000	98.30%	43
Alamo	110	47	9%	4%	\$ 1,346,531	\$ 1,175,000	93.90%	84
Albany	102	42	10%	0%	\$ 555,523	\$ 537,000	99.30%	42
Antioch	2705	740	69%	16%	\$ 195,506	\$ 192,250	102.90%	36
Berkeley	468	186	9%	3%	\$ 683,614	\$ 600,000	100.80%	30
Blackhawk	66	31	13%	0%	\$ 1,318,977	\$ 1,105,750	90.50%	100
Brentwood	1146	374	55%	23%	\$ 304,199	\$ 293,500	101.80%	35
Castro Valley	444	178	28%	12%	\$ 474,874	\$ 450,000	98.50%	48
Clayton	116	50	14%	14%	\$ 547,902	\$ 537,500	87.80%	41
Concord	1611	510	54%	17%	\$ 265,263	\$ 250,000	100.30%	34
Crockett	29	14	57%	0%	\$ 274,007	\$ 296,050	98.40%	74
Danville	458	230	10%	11%	\$ 829,026	\$ 792,475	96.00%	67
Diablo	6	4	0%	0%	\$ 1,223,750	\$ 1,150,000	92.50%	154
Dublin	520	204	27%	26%	\$ 520,455	\$ 490,000	99.00%	33
El Cerrito	167	69	14%	4%	\$ 538,496	\$ 535,000	100.50%	36
El Sobrante	150	48	69%	4%	\$ 266,438	\$ 233,750	101.10%	42
Emeryville	83	36	25%	11%	\$ 346,886	\$ 335,000	99.30%	49
Fremont	1583	667	27%	10%	\$ 542,741	\$ 500,000	98.00%	40
Hayward	2084	702	60%	21%	\$ 270,757	\$ 245,000	102.40%	44
Hercules	387	131	76%	18%	\$ 303,198	\$ 307,000	101.20%	39
Kensington	44	19	11%	5%	\$ 749,560	\$ 780,000	101.70%	21
Lafayette	186	87	15%	7%	\$ 1,065,843	\$ 900,000	94.60%	62
Livermore	983	375	31%	18%	\$ 462,765	\$ 420,000	98.70%	46
Martinez	455	170	44%	9%	\$ 317,899	\$ 326,500	98.70%	55
Moraga	105	52	8%	2%	\$ 790,195	\$ 830,000	96.70%	44
Oakland	3678	1348	51%	9%	\$ 321,498	\$ 207,000	100.00%	43
Orinda	155	68	7%	7%	\$ 1,088,976	\$ 905,000	94.70%	57
Piedmont	74	35	0%	0%	\$ 1,399,842	\$ 1,252,000	96.90%	34
Pinole	214	69	61%	17%	\$ 263,429	\$ 266,000	101.30%	46
Pittsburg	1511	429	75%	11%	\$ 177,246	\$ 158,000	102.30%	40
Pleasant Hill	302	121	29%	14%	\$ 439,530	\$ 421,000	98.70%	50
Pleasanton	636	318	9%	12%	\$ 734,643	\$ 639,700	96.00%	46
Richmond	1947	609	72%	8%	\$ 175,109	\$ 140,000	102.60%	38
San Leandro	946	313	42%	17%	\$ 320,557	\$ 313,000	101.80%	40
San Lorenzo	345	105	49%	18%	\$ 298,011	\$ 315,000	104.40%	38
San Pablo	675	212	81%	9%	\$ 155,440	\$ 135,250	103.40%	41
San Ramon	889	396	19%	9%	\$ 627,032	\$ 629,000	7.60%	54
Walnut Creek	689	277	16%	12%	\$ 569,618	\$ 571,750	96.80%	45
Totals	26,469	9,438	44%	13%				

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