

Glen's Numbers - May 31, 2010

San Francisco East Bay - Tracking 38 Cities

Area <u>Description</u>	<u>Active</u>			<u>Pending</u>			<u>Pending/Active Ratio</u>						<u>Months Supply</u>	
	<u>Per City</u>	<u>REO%</u>	<u>Short Pay%</u>	<u>Per City</u>	<u>REO%</u>	<u>Short Pay%</u>	<u>NOW 5/31/2010</u>	<u>April 4/30/2010</u>	<u>March 3/31/2010</u>	<u>Dec 12/31/2010</u>	<u>May 5/31/2009</u>	<u>"Bottom" 10/2/2007</u>	<u>NOW 5/31/2010</u>	<u>Last Yr 5/31/2009</u>
Alameda	118	7%	12%	82	11%	29%	0.69	0.83	0.62	1.00	0.63	0.29	3.0	3.9
Alamo	95	3%	4%	49	0%	57%	0.52	0.35	0.34	0.44	0.19	0.10	6.9	14.8
Albany	20	0%	5%	15	13%	7%	0.75	1.06	0.46	0.90	0.59	0.32	1.9	3.5
Antioch	291	27%	42%	594	17%	67%	2.04	2.31	2.16	2.88	2.51	0.06	1.7	1.1
Berkeley	143	6%	13%	107	7%	22%	0.75	0.90	0.70	1.69	0.84	0.43	3.4	2.5
Blackhawk	55	4%	5%	25	12%	32%	0.45	0.35	0.36	0.33	0.12	0.10	6.4	17.3
Brentwood	187	19%	34%	366	17%	72%	1.96	2.14	2.02	2.56	1.57	0.07	2.0	2.1
Castro Valley	130	9%	16%	132	10%	48%	1.02	1.03	0.84	1.59	1.02	0.20	3.0	3.3
Clayton	52	4%	19%	27	4%	52%	0.52	0.77	0.63	0.93	0.91	0.17	3.8	4.8
Concord	337	23%	44%	440	15%	63%	1.31	1.52	1.51	2.00	1.63	0.11	2.7	1.8
Crockett	16	38%	6%	6	0%	17%	0.38	0.50	0.88	1.33	0.67	0.10	5.1	8.2
Danville	183	4%	13%	166	5%	40%	0.91	0.85	0.99	0.88	0.51	0.19	3.4	6.8
Diablo	19	0%	0%	3	33%	33%	0.16	0.13	0.07	0.20	0.13	-	38.0	48.0
Dublin	124	8%	21%	189	12%	63%	1.52	1.85	1.44	2.13	1.92	0.15	2.6	2.1
El Cerrito	56	11%	13%	30	3%	23%	0.54	1.08	1.20	0.75	0.94	0.29	3.4	2.5
El Sobrante	32	28%	28%	30	17%	57%	0.94	1.25	0.81	1.06	1.35	0.10	2.5	2.9
Emeryville	60	12%	30%	49	18%	51%	0.82	0.91	0.57	0.78	0.45	0.13	5.8	7.7
Fremont	481	9%	25%	507	9%	47%	1.05	1.20	1.15	1.45	1.04	0.20	3.0	3.3
Hayward	375	22%	43%	542	15%	67%	1.45	1.59	1.75	2.08	1.76	0.08	2.4	2.3
Hercules	82	27%	52%	138	19%	72%	1.68	1.96	1.92	3.16	2.13	0.11	2.6	2.1
Kensington	11	18%	0%	13	8%	23%	1.18	0.67	0.47	1.00	0.90	0.67	2.6	2.4
Lafayette	121	5%	4%	43	5%	19%	0.36	0.43	0.42	0.50	0.29	0.24	5.8	8.0
Livermore	200	13%	35%	320	10%	61%	1.60	1.68	1.63	1.70	1.06	0.12	2.3	3.0
Martinez	164	23%	25%	130	15%	47%	0.79	0.92	0.86	0.82	0.92	0.10	4.0	3.7
Moraga	80	1%	8%	26	4%	35%	0.33	0.69	0.77	0.72	0.39	0.42	6.0	6.4
Oakland	909	21%	26%	977	21%	50%	1.07	1.15	1.14	1.53	1.02	0.15	3.1	3.4
Orinda	96	5%	3%	34	6%	26%	0.35	0.34	0.35	0.54	0.28	0.25	7.0	7.5
Piedmont	28	0%	7%	12	0%	0%	0.43	0.52	0.48	1.00	0.46	0.47	4.1	4.5
Pinole	47	36%	32%	59	20%	56%	1.26	1.48	1.58	1.26	1.67	0.08	2.7	1.7
Pittsburg	176	31%	41%	326	23%	66%	1.85	2.32	2.25	2.61	2.05	0.05	1.8	1.5
Pleasant Hill	85	8%	32%	97	16%	49%	1.14	1.10	1.12	1.53	0.88	0.13	3.1	3.0
Pleasanton	198	5%	17%	220	8%	45%	1.11	1.10	1.12	1.17	0.69	0.19	3.1	5.5
Richmond	321	23%	42%	452	19%	57%	1.41	1.43	1.47	1.94	1.39	0.10	2.5	2.3
San Leandro	182	23%	35%	227	19%	48%	1.25	1.43	1.24	2.06	1.48	0.11	2.5	2.1
San Lorenzo	45	20%	51%	64	11%	69%	1.42	1.77	2.84	3.35	3.23	0.11	1.8	1.0
San Pablo	75	43%	32%	137	15%	56%	1.83	2.07	1.73	2.10	1.74	0.09	1.6	1.8
San Ramon	167	9%	31%	299	7%	58%	1.79	2.01	1.71	2.40	1.13	0.15	2.0	3.6
Walnut Creek	283	10%	20%	206	9%	49%	0.73	0.92	0.86	0.80	0.58	0.15	4.1	4.5
Totals	6,044	16%	28%	7,139	14%	56%	1.18	1.31	1.28	1.66	1.15	0.13	2.8	2.8

*Data from EBRD MLS as of May 31, 2010

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Area <u>Description</u>	<u>SALES</u>	<u>Last 4 Months</u>			<u>Last 4 Months</u>		<u>Sales Price % of List Price</u>	<u>Average DOM</u>
	<u>Annual Sales</u>	<u>Sales Since 1/1/2010 Months</u>	<u>REO%</u>	<u>Short%</u>	<u>Average Sales Price</u>	<u>Median Sales Price</u>		
Alameda	478	144	15%	8%	\$ 549,261	\$ 552,500	99.70%	39
Alamo	165	51	6%	6%	\$ 1,189,791	\$ 1,150,000	94.60%	72
Albany	125	32	19%	9%	\$ 505,466	\$ 507,500	100.60%	55
Antioch	2002	559	48%	25%	\$ 205,451	\$ 205,000	102.10%	29
Berkeley	503	153	11%	3%	\$ 741,752	\$ 640,000	101.70%	28
Blackhawk	103	41	24%	22%	\$ 1,065,471	\$ 916,450	78.20%	97
Brentwood	1147	321	40%	33%	\$ 310,994	\$ 297,510	100.40%	26
Castro Valley	512	163	25%	20%	\$ 471,443	\$ 440,000	99.00%	40
Clayton	163	55	18%	13%	\$ 538,639	\$ 556,296	96.80%	36
Concord	1526	468	36%	23%	\$ 270,923	\$ 259,500	100.00%	34
Crockett	38	11	27%	27%	\$ 314,681	\$ 255,000	98.30%	73
Danville	653	215	7%	16%	\$ 810,384	\$ 795,250	96.10%	41
Diablo	6	0	0%	0%				
Dublin	583	188	22%	30%	\$ 509,172	\$ 455,000	101.10%	24
El Cerrito	195	58	14%	5%	\$ 562,060	\$ 557,450	100.80%	31
El Sobrante	155	56	59%	13%	\$ 246,257	\$ 238,000	99.50%	35
Emeryville	125	39	13%	21%	\$ 318,794	\$ 334,900	97.80%	54
Fremont	1919	627	15%	15%	\$ 565,746	\$ 530,000	99.20%	28
Hayward	1867	533	44%	24%	\$ 300,504	\$ 275,000	102.20%	32
Hercules	384	106	41%	32%	\$ 308,816	\$ 336,500	101.70%	31
Kensington	50	18	0%	0%	\$ 794,402	\$ 752,000	100.60%	22
Lafayette	250	85	7%	5%	\$ 1,080,818	\$ 935,000	93.80%	48
Livermore	1047	334	28%	25%	\$ 458,395	\$ 415,000	99.60%	33
Martinez	491	147	30%	17%	\$ 314,552	\$ 310,000	98.00%	49
Moraga	160	60	8%	3%	\$ 710,798	\$ 756,154	96.80%	44
Oakland	3573	1021	38%	14%	\$ 334,163	\$ 250,000	101.50%	34
Orinda	164	38	13%	13%	\$ 996,737	\$ 962,500	95.50%	78
Piedmont	82	24	4%	4%	\$ 1,414,719	\$ 1,291,628	101.40%	25
Pinole	206	69	46%	13%	\$ 282,351	\$ 280,000	102.30%	26
Pittsburg	1179	350	49%	23%	\$ 201,067	\$ 187,000	100.90%	28
Pleasant Hill	328	99	17%	18%	\$ 429,657	\$ 420,000	98.70%	37
Pleasanton	773	220	13%	14%	\$ 771,224	\$ 681,000	94.10%	31
Richmond	1526	380	50%	16%	\$ 206,272	\$ 165,000	101.30%	31
San Leandro	880	251	40%	19%	\$ 323,923	\$ 320,000	101.20%	37
San Lorenzo	298	90	34%	26%	\$ 300,492	\$ 310,000	101.70%	30
San Pablo	562	149	63%	11%	\$ 165,434	\$ 150,900	103.60%	26
San Ramon	1022	313	16%	26%	\$ 647,875	\$ 615,000	99.90%	30
Walnut Creek	834	299	15%	15%	\$ 570,384	\$ 557,447	97.70%	40
Totals	26,074	7,767	32%	19%				