

# Glen's Numbers - June 30, 2010

San Francisco East Bay - Tracking 38 Cities

Area <u>Description</u>	<u>Active</u>			<u>Pending</u>			<u>Pending/Active Ratio</u>					<u>Months Supply</u>		
	<u>Per City</u>	<u>REO%</u>	<u>Short Pay%</u>	<u>Per City</u>	<u>REO%</u>	<u>Short Pay%</u>	<u>NOW 6/30/2010</u>	<u>April 5/31/2010</u>	<u>April 4/30/2010</u>	<u>Dec 12/31/2010</u>	<u>Last Year 6/30/2009</u>	<u>"Bottom" 10/2/2007</u>	<u>NOW 6/30/2010</u>	<u>Last Yr 6/30/2009</u>
Alameda	130	7%	11%	68	6%	29%	0.52	0.69	0.83	1.00	0.67	0.29	3.2	4.5
Alamo	108	10%	9%	54	0%	44%	0.50	0.52	0.35	0.44	0.24	0.10	7.6	12.1
Albany	28	0%	4%	15	0%	7%	0.54	0.75	1.06	0.90	0.54	0.32	2.6	3.0
Antioch	312	24%	48%	580	17%	65%	1.86	2.04	2.31	2.88	2.53	0.06	1.9	2.9
Berkeley	150	9%	14%	95	6%	24%	0.63	0.75	0.90	1.69	0.93	0.43	3.4	13.5
Blackhawk	56	0%	4%	25	12%	32%	0.45	0.45	0.35	0.33	0.22	0.10	5.9	13.0
Brentwood	199	20%	36%	347	14%	72%	1.74	1.96	2.14	2.56	1.86	0.07	2.0	7.7
Castro Valley	153	9%	20%	125	12%	50%	0.82	1.02	1.03	1.59	1.16	0.20	3.5	7.2
Clayton	67	7%	19%	23	0%	65%	0.34	0.52	0.77	0.93	0.74	0.17	5.1	5.3
Concord	374	26%	38%	426	17%	66%	1.14	1.31	1.52	2.00	1.80	0.11	2.9	8.8
Crockett	16	19%	6%	8	38%	13%	0.50	0.38	0.50	1.33	0.38	0.10	5.6	7.8
Danville	193	6%	17%	144	6%	42%	0.75	0.91	0.85	0.88	0.56	0.19	3.4	7.0
Diablo	16	0%	0%	4	25%	25%	0.25	0.16	0.13	0.20	0.06	-	27.4	22.0
Dublin	140	12%	24%	159	8%	65%	1.14	1.52	1.85	2.13	1.75	0.15	2.8	6.2
El Cerrito	61	13%	10%	28	7%	29%	0.46	0.54	1.08	0.75	1.29	0.29	3.7	3.6
El Sobrante	44	32%	32%	34	15%	59%	0.77	0.94	1.25	1.06	1.61	0.10	3.5	12.6
Emeryville	68	19%	37%	44	14%	57%	0.65	0.82	0.91	0.78	0.54	0.13	6.3	7.4
Fremont	491	9%	23%	457	7%	54%	0.93	1.05	1.20	1.45	1.21	0.20	3.0	6.4
Hayward	409	23%	42%	544	16%	67%	1.33	1.45	1.59	2.08	1.86	0.08	2.7	16.2
Hercules	96	24%	52%	140	17%	69%	1.46	1.68	1.96	3.16	1.98	0.11	3.1	11.3
Kensington	15	0%	0%	7	14%	14%	0.47	1.18	0.67	1.00	0.73	0.67	3.2	2.0
Lafayette	123	4%	5%	41	7%	17%	0.33	0.36	0.43	0.50	0.34	0.24	5.7	5.6
Livermore	225	18%	27%	282	8%	66%	1.25	1.60	1.68	1.70	1.25	0.12	2.5	7.6
Martinez	175	20%	26%	120	16%	48%	0.69	0.79	0.92	0.82	0.98	0.10	4.2	8.3
Moraga	64	2%	13%	30	7%	30%	0.47	0.33	0.69	0.72	0.48	0.42	4.7	4.5
Oakland	906	20%	26%	965	21%	50%	1.07	1.07	1.15	1.53	1.11	0.15	3.1	11.3
Orinda	98	5%	4%	38	8%	24%	0.39	0.35	0.34	0.54	0.41	0.25	7.0	5.4
Piedmont	29	0%	3%	23	0%	0%	0.79	0.43	0.52	1.00	0.48	0.47	4.6	3.9
Pinole	47	30%	32%	59	20%	63%	1.26	1.26	1.48	1.26	2.07	0.08	2.7	9.6
Pittsburg	170	30%	47%	313	19%	65%	1.84	1.85	2.32	2.61	2.17	0.05	1.8	21.0
Pleasant Hill	100	19%	29%	78	10%	54%	0.78	1.14	1.10	1.53	1.43	0.13	3.5	5.6
Pleasanton	243	5%	16%	179	9%	44%	0.74	1.11	1.10	1.17	0.72	0.19	3.7	6.7
Richmond	341	18%	33%	428	17%	62%	1.26	1.41	1.43	1.94	1.59	0.10	2.7	19.0
San Leandro	199	26%	34%	221	17%	55%	1.11	1.25	1.43	2.06	1.63	0.11	2.7	9.6
San Lorenzo	53	17%	49%	70	14%	67%	1.32	1.42	1.77	3.35	2.87	0.11	2.2	9.7
San Pablo	93	30%	39%	121	26%	53%	1.30	1.83	2.07	2.10	2.34	0.09	2.1	21.9
San Ramon	195	9%	27%	280	5%	61%	1.44	1.79	2.01	2.40	1.42	0.15	2.3	6.1
Walnut Creek	300	9%	20%	193	8%	49%	0.64	0.73	0.92	0.80	0.66	0.15	4.2	6.8
<b>Totals</b>	<b>6,487</b>	<b>16%</b>	<b>27%</b>	<b>6,768</b>	<b>14%</b>	<b>57%</b>	<b>1.04</b>	<b>1.18</b>	<b>1.31</b>	<b>1.66</b>	<b>1.27</b>	<b>0.13</b>	<b>3.0</b>	<b>9.2</b>

# Glen's Numbers - June 30, 2010

San Francisco East Bay - Tracking 38 Cities

Area <u>Description</u>	<u>SALES</u>	<u>Last 4 Months</u>			<u>Last 4 Months</u>		<u>Sales Price % of List Price</u>	<u>Average DOM</u>
	<u>Annual Sales</u>	<u>Sales Since 3/1/2010 Months</u>	<u>REO%</u>	<u>Short%</u>	<u>Average Sales Price</u>	<u>Median Sales Price</u>		
Alameda	490	176	13%	9%	\$ 547,159	\$ 550,000	99.40%	35
Alamo	171	62	5%	6%	\$ 1,188,661	\$ 1,100,000	91.50%	62
Albany	127	40	20%	10%	\$ 521,995	\$ 507,500	99.90%	53
Antioch	1957	615	46%	25%	\$ 201,003	\$ 200,000	101.60%	28
Berkeley	525	203	7%	4%	\$ 766,973	\$ 680,000	101.60%	27
Blackhawk	113	54	22%	20%	\$ 1,076,313	\$ 950,500	87.50%	64
Brentwood	1172	369	36%	35%	\$ 315,724	\$ 300,000	100.50%	27
Castro Valley	529	188	23%	17%	\$ 476,677	\$ 455,000	98.50%	36
Clayton	158	53	13%	11%	\$ 553,518	\$ 534,900	97.00%	35
Concord	1541	522	32%	25%	\$ 267,612	\$ 257,250	99.70%	33
Crockett	34	14	21%	29%	\$ 323,214	\$ 311,250	98.80%	86
Danville	680	267	5%	15%	\$ 827,755	\$ 799,500	96.10%	42
Diablo	7	2	0%	0%	\$ 1,902,000	\$ 1,902,000	87.90%	1
Dublin	600	219	21%	32%	\$ 525,883	\$ 465,000	100.70%	24
El Cerrito	197	74	9%	4%	\$ 561,625	\$ 560,000	100.60%	28
El Sobrante	152	53	53%	17%	\$ 266,918	\$ 248,000	100.80%	34
Emeryville	130	44	23%	18%	\$ 329,747	\$ 336,550	97.60%	53
Fremont	1971	735	15%	13%	\$ 572,097	\$ 530,000	99.10%	27
Hayward	1828	567	40%	25%	\$ 302,925	\$ 275,000	101.70%	33
Hercules	376	118	47%	25%	\$ 312,754	\$ 334,750	101.10%	26
Kensington	56	25	4%	8%	\$ 731,480	\$ 749,000	101.20%	21
Lafayette	260	104	4%	5%	\$ 1,096,625	\$ 946,625	95.40%	40
Livermore	1081	399	25%	26%	\$ 460,827	\$ 415,000	99.60%	30
Martinez	501	177	28%	16%	\$ 346,857	\$ 326,000	96.60%	49
Moraga	162	65	6%	6%	\$ 743,084	\$ 780,000	99.60%	40
Oakland	3545	1157	35%	15%	\$ 359,844	\$ 270,000	101.50%	34
Orinda	167	51	14%	10%	\$ 1,093,927	\$ 1,017,000	96.90%	64
Piedmont	75	29	0%	3%	\$ 1,390,689	\$ 1,256,000	101.10%	24
Pinole	209	78	41%	15%	\$ 293,088	\$ 284,000	101.60%	25
Pittsburg	1145	383	48%	26%	\$ 198,389	\$ 185,000	101.00%	28
Pleasant Hill	346	129	19%	20%	\$ 434,168	\$ 425,000	98.60%	38
Pleasanton	793	288	13%	16%	\$ 797,832	\$ 695,000	96.90%	30
Richmond	1503	436	46%	18%	\$ 216,990	\$ 170,000	100.50%	32
San Leandro	876	283	37%	17%	\$ 326,692	\$ 320,000	100.10%	41
San Lorenzo	286	86	33%	29%	\$ 302,002	\$ 310,000	101.40%	32
San Pablo	538	166	52%	14%	\$ 169,804	\$ 155,000	103.00%	22
San Ramon	1020	354	12%	25%	\$ 651,562	\$ 626,250	99.60%	32
Walnut Creek	859	338	16%	14%	\$ 557,957	\$ 540,000	97.30%	38
<b>Totals</b>	<b>26,180</b>	<b>8,923</b>	<b>29%</b>	<b>19%</b>				